

PARTNERS



Winnie Y. Rolindrawan

E. winnierolindrawan@ssek.com

Winnie Yamashita Rolindrawan joined SSEK in 2007. She represents major domestic firms and multinational companies in a variety of transactions and assists clients in navigating complex legal and commercial challenges to ensure compliance with the relevant authorities in Indonesia's rapidly changing regulatory environment. Winnie's practice focuses on fintech, data privacy, TMT, healthcare, mergers and acquisitions, and general corporate and commercial matters.

Winnie is named in Who's Who Legal: Fintech & Blockchain 2021 and 2022, which recognizes the leading fintech and blockchain lawyers in the global market. Winnie is one of only five lawyers honored in Indonesia and the only woman. Clients praise Winnie for her "sharp business acumen, deep understanding of the difference between legal requirements and practical implementation, and wide scope of knowledge." Winnie also is recognized as a notable and recommended practitioner for fintech and TMT by Chambers and Partners and for banking and finance, and IT, telecoms and fintech by The Legal 500.

Winnie started her career at another prominent corporate law firm in Jakarta, where she was involved in various foreign investment and capital market transactions. She helped handle several debt restructuring projects involving the Indonesian Bank Restructuring Agency (IBRA), an independent government agency established in response to the Indonesian financial crisis. Winnie was also appointed as an associate procurement expert for an Asian Development Bank-Indonesian Ministry of National Development Planning (Bappenas) project, where she developed and drafted model national procurement documents, which became a standard and reference for procurement documents at various ministries in Indonesia.

Having spent her childhood in Hamburg, Winnie speaks German in addition to English and her native Indonesian.

Areas of Focus

- Corporate Law
- Data privacy/protection
- Fintech and e-commerce
- Foreign investment law
- Life sciences and healthcare
- Mergers and acquisitions



- Real estate and property (including hotels)
- TMT

Representative Matters

- Acting as general local counsel for a global pioneer in payment innovation and technology, advising on critical legal regulatory and policy issues in the fintech and payment system sphere.
- Acting as Indonesian counsel to a large Chinese ride-hailing app in the acquisition of a substantial stake in one of the leading on-demand transportation and mobile payments platforms in Southeast Asia, a transaction valued at over US\$1 billion.
- Acting as lead Indonesian counsel for a U.S.-based multinational financial services corporation as the lead investor in the series B funding round of an Indonesian fintech startup.
- Representing the Indonesian subsidiary of a multinational consumer goods company with the restructuring of its operations in Indonesia.
- Assisting pharmaceutical companies, including manufacturers and distributors, in providing practical solutions for their day-to-day operations, corporate and commercial contracts, and specific regulatory issues.
- Advising clients in the TMT space, including (i) the establishment of e-commerce companies and registration with the relevant authorities including the Ministry of Communications and Informatics and Bappebti, and (ii) data protection and data privacy matters.
- Representing fintech and payment systems (including e-money, remittances, payment gateways and switching), from obtaining the relevant licenses to cross-border fintech M&A transactions.
- Advising clients on property development and hotel management.

Education

- University of Indonesia, S.H., 2002
- University of Indonesia, Master of Science in communications management, 2007
- Academy of American and International Law in Dallas, Texas, American and international law, 2014
- University of California, Berkeley School of Law, LL.M., 2016
- Berkeley Centre for Law and Business, Business Law Certificates, 2016

Professional Associations and Memberships

- Indonesian Advocates Association (Peradi)
- International Bar Association (IBA)

